



IRON VELVET

FORGED FLAWLESSLY

PRICE LIST 2026

BUNDLE PHILOSOPHY

Pre-configured packages for your convenience:

- Choose from 4 service levels: Express, Bronze, Silver, or Gold
- Each bundle includes both interior and exterior services
- Packages save you 25-40% vs. purchasing services individually
- Perfect for customers who want a complete detail without customizing
- Standard rates only (everyday vehicles in good condition)

For Premium vehicles (Porsche, AMG, etc.):

- Custom à la carte pricing with premium rates applies
- Please contact Zé directly for your custom quotation.

BOOK YOUR PARKING + DETAIL TOGETHER AND SAVE 10%

IRON VELVET - FORGED FLAWLESSLY

WHAT'S INCLUDED - OVERVIEW

EXPRESS DETAIL | €45/€55/€65

THE BUDGET UPGRADE

- Everything in basic wash PLUS 10 detail touches
- **Time:** 90-120 minutes
- **Best for:** Regular maintenance, budget-conscious clients

BRONZE BUNDLE | €110 / €130 / €155

QUICK REFRESH

- Complete interior + exterior clean
- **Time:** 2-2.5 hours
- **Best for:** Weekly/bi-weekly maintenance, light cleaning

SILVER BUNDLE | €270 / €315 / €375 MOST POPULAR

DEEP CLEAN & PROTECTION

- Comprehensive detail with wax protection
- **Time:** 3.5-4.5 hours
- **Best for:** Monthly deep clean, visible dirt, protection needed

GOLD BUNDLE | €540 / €640 / €765

ULTIMATE RESTORATION

- Full interior + exterior restoration with hand polishing
- **Time:** 6-7.5 hours
- **Best for:** Quarterly detail, show prep, maximum protection

WHAT YOU RECEIVE WITH EVERY BUNDLE

PROFESSIONAL SERVICE STANDARDS:

- Quality products selected for your vehicle type
- Systematic checklist ensuring nothing is missed
- Experienced detailing professionals
- Attention to commonly overlooked areas
- Final quality inspection before handover
- Service completion report

CONVENIENCE:

- No need to choose individual services
- Pre-configured for maximum value
- Clear time expectations
- Transparent pricing

SPECIALIZED ATTENTION AREAS

EVERY BUNDLE INCLUDES FOCUS ON:

INTERIOR PROBLEM AREAS:

- Air vents (dust accumulation)
- Cup holders and storage compartments
- Door jambs and sills (often neglected)
- Carpets and floor mats (Cyprus beach sand common)
- Dashboard and center console
- Steering wheel and gear shifter
- Seat crevices and seams

EXTERIOR PROBLEM AREAS:

- Wheels and tires (brake dust buildup)
- Door handles and exterior trim
- Side mirrors and glass
- Bug and tar on front bumper
- Water spots on paint and glass
- Tire sidewalls (browning)
- Wheel arches (dirt accumulation)

CYPRUS-SPECIFIC ISSUES WE ADDRESS:

- Beach sand in carpets and seats
- Salt residue from coastal air
- Dust from Mediterranean climate
- Sun damage to plastics and trim
- Water spots from hard water

BUNDLE COMPARISON - WHAT'S INCLUDED

SERVICE	GATEWAY	BRONZE	SILVER	GOLD
INTERIOR				
Vacuum	✓ Quick	✓ Full	✓ Full	✓ Full
Plastics Clean	✓ High Touch	✓ Shampoo	✓ Shampoo	✓ Shampoo + UV
Carpets			✓ Shampoo	✓ Shampoo
Upholstery			✓ Spot/Condition	✓ Full Shampoo
Steam Clean			✓ High Touch	✓ Full Cabin
Leather			✓ Condition	✓ Restoration
Air Vents	✓	✓	✓	✓
Door Jambs	✓	✓	✓	✓
Trunk/Boot	✓ Quick	✓	✓ Deep	✓ Deep
Headliner				✓
Interior Trims				✓ Polish
EXTERIOR				
Hand Wash	✓	✓	✓	✓
Decontamination Wash			✓	✓
Clay Bar				✓
Wheels & Tires	✓ Faces	✓ Full	✓ Deep&Brake	✓ Deep&Brake
Tire Dressing	✓	✓	✓	✓
Trim Protection	✓ Quick	✓	✓ UV	✓ UV
Wax Protection			✓ 2-3Months	✓ Premium 4-6 months
Hand Polish				✓ Full car
Bug & Tar	✓ Spots	✓	✓	✓
Water Spots				✓ Removal

WHAT'S NOT INCLUDED IN BUNDLES

BUNDLES DO NOT INCLUDE:

- Add-on services (sand extraction, pet hair, headlights, etc.)
- Engine bay detailing (available separately)
- Ceramic coating (Gold has premium wax, not ceramic)
- Paint correction (machine polishing beyond hand polish in Gold)
- Convertible soft top cleaning
- Child seat cleaning
- Ozone odor treatment

POPULAR ADD-ON SERVICES

These can be added to any bundle at additional cost.

SERVICE	SMALL	MEDIUM	LARGE/S UV	Why you need it?
Pet Hair Removal - Light	€25	€30	€40	Surface pet hair
Pet Hair Removal - Heavy	€45	€60	€80	Deep embedded pet hair
Headlights Restoration	€40-90 (consultation required)			Cloudy/Yellowed headlights
Child Seat Deep Clean (per seat)	€25			Deep Clean car seats
Sand Extraction - Standard	€30	€40	€50	Cyprus beach sand removal
Sand Extraction - Intensive	€50	€65	€85	Heavy beach and dust infiltration
Ozone Odor Treatment	€50 (all sizes)			Eliminate smoke/pet odors

ADD-ONS ARE CHARGED SEPARATELY AND DO NOT QUALIFY FOR BUNDLE DISCOUNTS

PARKLUX PARKING CLIENT BONUS

PARKING YOUR CAR WITH PARKLUX?
GET AN **EXTRA 10% OFF** YOUR FINAL TOTAL!

DISCOUNT DOES **NOT** APPLY TO:

- ✗ Add-on services
- ✗ Additional charges for heavily soiled vehicles

EXAMPLE:

- Silver Bundle: €315 → €283.50 (10% off)
- Sand Extraction: €65 (NO discount)
- Pet Hair Heavy: €80 (NO discount)
- Total: €428.50 (discount only on €315)

HOW IT WORKS:

1. Choose your bundle package
2. Mention you're a ParkLux parking client
3. Receive 10% discount on bundle total
4. Add-ons charged separately (no discount)

EXAMPLE SAVINGS (MEDIUM VEHICLE):

BUNDLE	STANDARD PRICE	PARKLUX PRICE	YOU SAVE
EXPRESS	€55	€49.50	€5.50
BRONZE	€130	€117	€13
SILVER	€315	€283.50	€31.50
GOLD	€640	€576	€64

CONVENIENCE BENEFITS:

- Detail while your car is parked
- One-stop service at airport
- No extra drop-off needed
- Ready when you return

WHY CHOOSE BUNDLE PACKAGES?

CONVENIENCE:

- No need to choose individual services
- Configured by professionals for best results
- Clear pricing upfront
- Predictable time estimates

VALUE:

- Save 25-40% vs. à la carte pricing
- Most popular services combined
- Optimized for efficiency
- ParkLux clients save extra 10%

QUALITY:

- Professional service standards
- Nothing overlooked
- Appropriate for vehicle condition
- Proven package combinations

FLEXIBILITY:

- 4 levels to choose from
- Add-ons available
- Can upgrade between visits
- Size-based pricing

VS BUNDLES VS. À LA CARTE

CHOOSE BUNDLES IF:

- You want convenience (pre-configured)
- You want maximum value (25-40% savings)
- Your car needs comprehensive service
- You prefer simplicity

CHOOSE À LA CARTE IF:

- You only need specific services
- Interior or exterior only
- You have a premium/luxury vehicle
- You want complete customization

IMPORTANT INFORMATION

BUNDLE PACKAGES APPLY TO:

- Standard everyday vehicles (Toyota, Honda, Ford, VW, Nissan, Mazda, etc.)
- Vehicles in good to moderate condition
- Standard family cars, sedans, SUVs, hatchbacks

FOR PREMIUM/LUXURY VEHICLES:

- Porsche, Mercedes AMG, Audi R8/RS, BMW M Series
- Bentley, Maserati, Ferrari, Lamborghini, McLaren
- Aston Martin, Nissan GTR
- Custom à la carte pricing with premium rates (+40%)
- Contact us for personalized quote

HEAVY SOILED VEHICLES:

If vehicle requires significantly more time due to extreme neglect, heavy soiling, or off-road use, additional charges may apply. We'll inform you before proceeding.

YOU MUST DISCLOSE VEHICLE CONDITION

TELL US AT BOOKING IF YOUR VEHICLE HAS:

- Excessive dirt or stains
- Heavy pet hair
- Beach sand throughout
- Strong odors (smoke, pets, food)
- Months of neglected cleaning

WHY? SO WE CAN GIVE AN ACCURATE QUOTE AND PREPARE PROPERLY

IRON VELVET COMMITMENT

OUR PROMISE:

- Professional products and equipment
- Experienced detailing team
- Systematic approach to quality
- Clear communication throughout
- Satisfaction-focused service
- Transparent pricing
- Convenient airport location

CYPRUS CAR CARE EXPERTS:

- Understanding of local conditions (sand, salt, dust)
- Specialized in Mediterranean climate challenges
- Perfect for both residents and tourists
- Airport convenience for travelers

CHOOSE YOUR PACKAGE

BUDGET-CONSCIOUS:

→ Start with Express (€45-65)

REGULAR MAINTENANCE:

→ Choose Bronze (€110-155)

DEEP CLEAN NEEDED

→ Our most popular Silver (€270-375)

MAXIMUM RESULTS:

→ Ultimate Gold (€540-765)

NOT SURE?

→ Contact us - we'll recommend the best fit!



VEHICLE SIZE GUIDE

Not sure what size your vehicle is?

SMALL:

- Hatchbacks: VW Polo, Ford Fiesta, Fiat 500
- Small sedans: Mazda 3, Toyota Yaris, Honda Civic
- Toyota Vitz, Smart Car

MEDIUM:

- Sedans: BMW 3 series, Mercedes C-class, Audi A4
- Compact SUVs: VW Tiguan, Mazda CX-5, BMW X3
- Wagons: VW Passat Estante, Skoda Octavia Estate

LARGE:

- Full-size SUVs: BMW X5, Mercedes GLE, Audi Q7
- Large sedans: BMW 5 series, Mercedes E-class
- Vans: VW Transporter, Mercedes Vito
- Range Rover: Toyota Land Cruiser
- Pick-up Trucks: Ford Raptor, Toyota Hilux

TERMS & CONDITIONS

IMPORTANT INFORMATION BEFORE BOOKING

1. ALL VEHICLES ARE EVALUATED FIRST

- Every vehicle inspected before service begins
- We assess actual condition vs. normal condition
- This ensures accurate pricing and service quality

2. PRICING IS ESTIMATED

QUOTED PRICES ASSUME NORMAL VEHICLE CONDITION:

- Regularly maintained and cleaned
- No excessive dirt, stains, or soiling
- Standard wear and tear

FINAL PRICE DETERMINED AFTER EVALUATION

3. ADDITIONAL CHARGES MAY APPLY

WE MAY CHARGE EXTRA IF YOUR VEHICLE IS HEAVILY SOILED:

- Months/years of neglected cleaning
- Excessive dirt, mud, or grime
- Heavy staining throughout
- Extreme pet hair or sand infiltration
- Strong odors requiring extra treatment

**WE WILL INFORM YOU BEFORE ANY ADDITIONAL CHARGES ARE APPLIED
YOU CAN APPROVE OR DECLINE - WE WON'T PROCEED WITHOUT YOUR
PERMISSION**

4. ADD-ON SERVICES

ADD-ONS ARE NOT INCLUDED IN PACKAGE PRICES:

- Pet hair removal
- Sand extraction
- Headlight restoration
- Ozone treatment
- Child seat cleaning
- Soft top cleaning

IF WE FIND YOU NEED AN ADD-ON DURING EVALUATION:

- We'll inform you immediately
- Quote the add-on price
- Ask for your approval

IF YOU DECLINE A REQUIRED ADD-ON

- That specific service may not be performed
- Or performed only to extent possible without add-on

**EXAMPLE: IF WE FIND HEAVY PET HAIR IN TRUNK BUT YOU DECLINE PET HAIR
REMOVAL ADD-ON, THE TRUNK CLEANING MAY BE SKIPPED OR LIMITED.**